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DR DEJI FOLUTILE'S



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KEY WAYS TO DEAL WITH LAZY FARM WORKERS

CONFRONT THEM

If you don't confront lazy farm workers around you in good time, you will allow them to poison the mind of the hardworking ones and this will cripple your farming business.

ENCOURAGE THEM

Some farm workers may need encouragement from time to time in order to keep putting in their best. When you see the ones in this state around you, do all you can to encourage them. It is possible that you might still get them to be productive ultimately.

CONT. ON PG. 17

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DR. JOSEPH
DEJI FOLUTILE

EDITOR-IN-CHIEF

TEL:

08035219966
08171244906

deji.folutile@gmail.com

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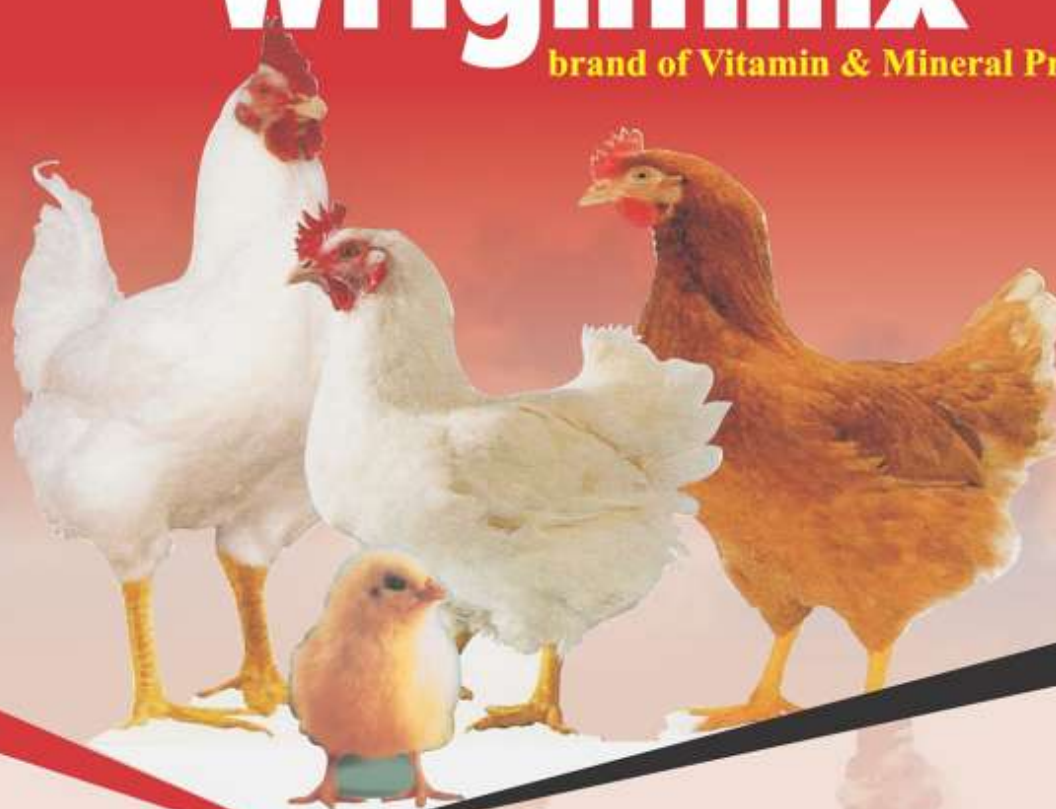
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THE FARMING INTERVIEW by Dr. Joseph Deji Folutile



SPECIAL ADVICE TO FARMERS BY FARMING INDUSTRY GURU



DR. IBRAHIM ARASI
CEO, KACHELAN PHARMA
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FAD: Tell us briefly about yourself.

Dr Ibrahim: My name is Dr Ibrahim Arasi. I graduated from the University of Ibadan with Doctor of Veterinary Medicine DVM. I worked for a while with Animal Care as Veterinary Diagnostician. From there I moved to start my own company in December 2012. We started with veterinary diagnostics services. We offer veterinary diagnostics services to

farmers all over the country. From there we moved into poultry farming. Of recent, we lunched into the veterinary pharmaceutical where we registered the name Kachelan Pharm-Research Nigeria Limited.

FAD: I want you to advice Nigeria poultry farmers on what they can do to make it better in poultry farming?

Dr Ibrahim: The first thing is, never underestimate the importance of a professional. A professional will always know what can help you do better. Then secondly, never try to underpay the professional because you will always loose out eventually. Lastly, never try to cut corners in your farm inputs. On the feed, the drugs, the farm hands and the chicks, never try to cut corners.

FAD: How do you think vets can scale up in their practice and make themselves more relevant to the farmers?

Dr Ibrahim: As a vet, you must learn to simplify some basic things that you have been taught in the university that

has been covered with grammars. And Mostly a veterinarian must know that he must improve on whatever they have learnt to be up to date. By reading as much as possible on the internet and other available resources in order to continue to be relevant. And lastly, you cannot give what you don't have. Once in a while try your hands on some of the things the farmers are doing, it maybe experimental to get experiences. That is when an average farmer will appreciate you.

FAD: What has life taught you?

Dr Ibrahim: Life has taught me many things. One, never give up because you will fail but don't give up. The strength to stand up when life push you down is the difference between failure and success. Secondly you must be ready to remain focused as there are many things that will catch your attention. You must be able to separate the right things and pursue them with everything you have gotten.

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GOOD ANIMAL HUSBANDRY

Good temperature control systems and ventilation are essential. Heat stress affects animal welfare, disease susceptibility, productivity and the farmer's profit. Correct ventilation is a key factor in poultry production. No matter what ventilation system is being used (natural or power ventilation), monitoring is important to ensure functionality and proper air quality.

If partial depopulation (thinning) is practised, feed withdrawal should be minimized for the remaining birds and an optimal temperature should be maintained. Thinning should be done in accordance with biosecurity standards by ensuring that equipment used in the catching process is thoroughly cleaned before entering the house. This includes the hands, footwear and clothing of catchers at the time of thinning. This will help to minimize the introduction of infectious agents.

Litter type, litter quality and litter management have direct impacts on the bacterial microflora of chickens. Litter should not be re-used as it could contain pathogens that infect the new flock and may eventually require the use of antibiotics. Litter should be dry and friable and moist areas must be prevented (e.g. underneath nipple drinkers). Drinkers with cups or bells are more likely to contain standing water, which can become contaminated and detrimental to bird health or increase the humidity in the house, causing damp litter.

Feed should be free of pathogens. The contamination risk is generally lower with plant-based diets that do not contain animal by-products. Recycling of waste from the food industry is considered a high risk as it may introduce infections and should therefore be totally avoided. Mycotoxins predispose the birds to diseases such as necrotic enteritis, which generally will require the use of antibiotics.

USING YOUR SENSES

It is important to be observant at all times when in the poultry house. Look, hear, smell and feel. What is the temperature near the outer wall? Is it cold? Is there a draught, especially from doors or windows? Look at the bigger picture: is the air

PRACTICAL RECOMMENDATIONS FOR POULTRY PRODUCTION

quality good? Are the birds thriving? What is the condition of the flock? Are there any signs of diarrhoea or respiratory disease? Are the birds calm and satisfied? Do the eggs appear normal? Qualified animal health personnel should assist farmers to resolve any problems observed.

OBSERVATIONS AND INFORMED DECISIONS

The observations of the farmer provide very important information and form the basis of health decisions. Did the problem occur after changing the feed? Do treatments work as expected? Does the health status of the flock need to be checked by sending samples to a diagnostic laboratory? Evaluate the effect of initiated treatments. The health of the flock should improve in a few days; otherwise the treatment can be considered ineffective, due either to resistance or to having chosen an antibiotic that is not effective against the relevant pathogen or that does not reach the site of infection.

EXTERNAL BIOSECURITY

To produce good-quality broiler chicks, the parent source flocks must be in good health status. The parent source flock should be free from vertically transmitted diseases such as Mycoplasmosis and Salmonellosis and be vaccinated/protected against diseases such as Chicken Anemia Virus and Avian Encephalomyelitis. The most secure practice regarding the health of day-old chicks is to buy only from the same hatchery and breeder

farm. The higher the number of parent flocks supplying day-old chicks, the higher the risk of introduction of resistant bacteria and pathogens to a flock.

It is very important to ensure that staff handling the chicks are healthy. Because catching crews and operators such as truckers, drivers, and workers/farmers can be the source of resistant bacteria, stringent access restrictions should be in place. The staff should be instructed not to have contact with other birds (any species, wild or domestic) or to keep birds as pets.

To avoid spread of contamination it is best not to share equipment with other poultry farms, and one effective measure is to put up perimeter fencing to control the movement of people, vehicles, and animals (e.g. dogs and cats) onto the farm. Contaminated transport vehicles can spread disease both between and within farms so disinfection of all incoming vehicles – or at least of their wheels – is advisable. If the vehicle is used to remove dead birds, or used litter from another flock, it must be thoroughly cleaned and disinfected before the next use.

Clean drinking water is essential. Protection of drinking water and feed from contamination by droppings of wild birds and rodents, as well as by dust and insects, is crucial. If collected surface water is used, it should be treated in a way that will eliminate microbial contamination.

A control programme for pests such as rats or mice is crucial. Wild birds should be prevented from getting into the poultry house or having access to the feed.

INTERNAL BIOSECURITY

A very effective measure is to install a hygiene lock or anteroom in each building. The anterooms must be easy to clean and should be divided into an external and an internal zone, separated by a low barrier. All outside clothes and footwear must remain in the external zone and dedicated

CONT. ON PG. 14

FAD



FARMING INDUSTRY HOT ISSUES!!!

THE DEJI FOLUTILE PRESCRIPTIONS (NO. 93)

THE PRESCRIPTION OF AWARENESS



Marketing is awareness. It is creating awareness 24/7/365 days all the time! And this is the only way to expand the market for products.

Every farmer should know this and get busy! Look at it this way: If you really want to make eggs sell in Nigeria, every farmer should get involved in promoting the benefits of eating eggs to the Nigerian populace. By doing this, the market will keep expanding and all poultry farmers can then benefit.

As it is now, an average youth prefer to spend money to buy Coca Cola, beer, cell phones etc than spending money to buy regularly what will help his or her health. Why? Because the companies producing Coca Cola, beer, cellphones and the likes are constantly bombarding

our minds with adverts.

Can't we do this in the farming industry too?

Can we not find ways to keep bombarding the minds of people about the health benefits of eggs, chicken, vegetables, and other farm products?

Can we not get every farmer involved in expanding the market for farm products through constant promotional efforts?

I really think we can!

Dear Farmer, try and do your part starting now. Look for ways to expand the market for the products you are producing on your farm. Look for ways

to get people around you support you in promoting your products.

Let people know that you are a farmer. Let people know the value of eating eggs and fish and vegetables and so on. Never be tired of doing this if you don't want to be stranded as a farmer.

Many farmers are stranded today because they continue to find it very difficult to sell what they are producing. Some are selling but they are not making any appreciable profits. Some are making profits but not consistently. Some are always victims of the yearly product glut. This should not be so if the market is expanding every time.

Today, it is buyers market as far as

many farm products are concerned. Today, many farmers are getting frustrated more and more because they are not getting the best of farming.

The ball is in your court. You really don't have to wait for any farmer before you get busy promoting the benefits of your farm products. Get busy blowing your own trumpet. Get busy collecting customers from near and far. Get busy shaping your own destiny in farming.

Get busy now!

FAD

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DID YOU KNOW? A crucial aspect of a good biosecurity programme is educating every person who will be in contact with the animals.

**TECHNICAL UPDATES
FOR THE SERIOUS FARMER**

12

BASIC TIPS ON USING THE RIGHT ANTIBIOTICS ON YOUR FARM

1. When a disease of infectious origin occurs, a proper tentative clinical diagnosis by a veterinarian is needed before starting any treatment.
2. Clinical experience and knowledge about the disease challenges at the farm or in the region can help to pinpoint the correct antibiotics. However, such knowledge is supported by regular (if not frequent) sampling for laboratory analyses to understand the commonly circulating infections and resistance trends.
3. Not all antibiotics are effective against all bacteria. Antibiotic susceptibility, also called antibiotic sensitivity, describes how likely certain bacteria will be killed by a certain antibiotic.
4. This can also vary among different strains of the same bacterial species. Thus, if such testing is available and feasible to perform, it is highly recommended, especially to avoid repeated therapeutic failures.
5. The antibiotic used for treatment must be effective against the disease-causing bacteria and reach the site of infection at a sufficient concentration for a sufficient amount of time.
6. Inappropriate use of antibiotics not only promotes antimicrobial resistance (AMR) but may also aggravate the disease.
7. Commensal beneficial (protective) bacteria provide a natural barrier and defense system against pathogenic (disease-causing) bacteria.
8. When treating with antibiotics, beneficial bacteria are also killed, removing the natural defense system of the animal and making it more vulnerable to disease.
9. In addition to the OIE list of veterinary antimicrobials (OIE 2018), several countries have specific recommendations on what kind of antibiotics should or should not be used for livestock.
10. Usually in these national guidelines, it is strongly recommended not to use colistin, fluorquinolones, or third and fourth generations of cephalosporines.
11. Pasteurellosis, Salmonellosis and Glasser's disease as some of the main enzootic diseases requiring antibiotic treatment in pigs. The major antimicrobials applied are Tiamulin, Tylosin, Enrofloxacin, Oxytetracycline, Apramycin, Trimethoprim and Marbofloxacin.
12. In the poultry sector, the most common anti-biotics used are Doxycycline, Colistin, Enrofloxacin, Polimixin E, Amoxicillin, Lincospectin and substances from the sulfonamide group.

FAD

Quick Notes for FARMERS



BASIC TIPS ON GOOD ANIMAL HUSBANDRY

Good animal husbandry and welfare means attention to the following:

- Safe, clean and comfortable housing (whether indoors or outdoors) and manure management;
- All-in/all-out system;adequate space allowance with no over-stocking;
- Good lighting and air quality through appropriate ventilation;
- Appropriate temperature (adapted to animal species and age);
- Quarantine possibilities for sick animals (pigs);
- Nutritious feed (good hygienic quality, adequate amount and nutrient content);
- Free/continuous access to clean drinking water;
- regular veterinary advice on disease prevention, animal health programmes, and
- Treatment regimens;
- Observance of stress behaviours in animals and Taking measures to reduce those
- Behaviours;
- Good biosecurity, described under a separate heading below.

Good animal health and welfare will reduce instances of infectious disease and therefore minimize the need for antibiotics. Professional advice may be needed to design optimal housing and management routines for each farm. Keeping large numbers of animals or their offspring healthy may be challenging, as this requires more attention from the herd-keeper. Fewer animals may give a higher economic return if they are healthy and productive.

For specific prevention of infections, biosecurity is essential. In addition, the herd veterinarian plays an important role in giving advice on vaccination and other specific animal health measures, based on the local risks of different infectious diseases. Regular consultation between the herd veterinarian or other qualified animal health personnel and the farmer is recommended, not only when disease occurs but to monitor animal health and management practices and address shortcomings before they cause disease.

Another issue is the possible spread of resistant bacteria from the farm to the environment via manure or disposal of carcasses and other waste. However, proper manure management is an inbuilt element of good animal management at the farm. To mitigate this particular route of spread, the same principles apply as for containing the spread of other pathogens from the farm via manure or carcasses.

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CONT. FROM PG. 4

coveralls and boots for use exclusively in the broiler house should stay in the internal zone. It is also important to replace and wash personal protective equipment located in such anterooms regularly. Staff should be trained to implement the hygiene barrier systems effectively and consistently.

Personal hygiene among staff and visitors is very important and it is a good idea to provide masks, hats, coveralls, boots and gloves for staff and visitors. The biosecurity measures should apply to any person entering the farm, including visitors, family members or animal health personnel such as vaccinators. It is essential to provide and maintain clean and functional toilets and handwashing facilities.

ALL-IN/ALL-OUT FLOW

With an all-in/all-out flow, houses or compartments can be thoroughly cleaned and disinfected so that they are clean, dry and warm when new birds are introduced. Regardless of whether thinning is practised, cleaning and disinfection of each house between batches of birds is necessary and it is important to ensure an appropriate downtime before introducing new birds. The downtime must be long enough for the house to be efficiently emptied, cleaned and disinfected to avoid carryover of infectious agents between flock cycles. All equipment used in the poultry house (header tanks, rafters, sills, lighting fixtures, fan blades, etc.) should also be cleaned and disinfected between batches of birds. It is important to use detergents and/or hot water to remove any grease or organic material that may be present. It is also extremely important to clean and sanitize the drinking water systems with approved products to remove biofilms (layers of bacteria).

Anterooms and feed hoppers, as well as other areas

and equipment, inside and outside the poultry houses, should be regularly cleaned and disinfected during the production cycle and between cycles, and it is a good practice to regularly empty and clean boot dips or footbaths and change the disinfectant frequently. It is important to be aware about the proper methods for disposal of dead birds (incinerator, container for disposal by an external company or compost). Dead birds should be removed from the flock at least every day.

How to manage bacterial infections on a poultry farm

Proper management of a diseased flock and the correct use of antibiotics on a poultry farm play important roles for bird production, bird health and welfare and the prevention or containment of AMR. Only correct treatments will lead to therapeutic success, ensure the well-being of the flock and help to minimize the development of resistant bacteria.

Good record-keeping includes data on health and medications of all animals. Information and instructions should be provided in written form and be easily accessible, to ensure that everyone involved in the care of the animals is properly informed and can act accordingly. Instructions should include disease prevention measures and details on current treatments and withdrawal periods.

The veterinarian and farmer should work together on a regular basis in order to develop and revise a flock health plan for the farm. The goal is to ascertain proper disease prevention, control, diagnosis and treatment, to identify shortcomings in housing, management and infrastructure, and to take appropriate corrective actions. In particular, the timely intervention of the veterinarian is necessary in case of increased mortality and decreased feed and/or water consumption.

Diagnosis

Proper clinical diagnosis of a disease allows for the choice of an appropriate treatment. Usually an initial tentative veterinary diagnosis is made based on clinical symptoms and experience. If prompt onset of an antibiotic therapy is required, an appropriate first-line therapy must be chosen. Ideally, samples for laboratory susceptibility testing should be taken at this first stage prior to administering any antibiotics. If this cannot be achieved, treatment must be based on the veterinarian's tentative clinical diagnosis. If the chosen antibiotic is not effective, the second-line therapy should always be based on a laboratory diagnosis and antibiotic susceptibility testing.

Depending on symptoms, infection site and clinical experience, the veterinarian will select the appropriate type and number of samples. It may be necessary to sample not only diseased or dead birds but also those that appear clinically healthy. Antibiotic susceptibility tests should be conducted on isolated bacteria, to aid in proper antibiotic selection for an efficient and targeted therapy.

TREATMENT WITH ANTIBIOTICS

Antibiotics should be used only with a veterinary prescription or based on veterinary advice. It is crucial that all treated flocks receive the medication at the correct dose during the appropriate time period, according to instructions given by the veterinarian. A homogenous distribution of the antibiotic within the drinking water and sufficient uptake by all animals must be assured. After medication, intake pipes and used containers should be carefully cleaned to avoid cross-contamination.

FAD

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DID YOU KNOW? Data should be recorded on the effectiveness of treatment, so that treatment failures are detected as soon as possible and the treatment regime can be revised accordingly.

NIGERIA SOY EXCELLENCE CENTER WITH KANSAS STATE UNIVERSITY TRAIN BATCH 2 ON POULTRY PRODUCTION

The Poultry Management Training program sponsored by USSOY started with the first batch in February, 2021 where 25 participants were trained by experts from the Premier Agribusiness Academy and other professional facilitators from Kansas State University, United States. The maiden program awarded participants a Basic Certificate in Poultry Production from the Kansas State University.

The Poultry Management Training Batch 2

USSOY in Sub-saharan Africa and Focal point for USSOY in SEC Nigeria Dr. Michael David started with an Introductory speech welcoming the participants to the second edition of the Poultry Track program. The Regional Director, South Asia, Sub-saharan Africa USSEC, Mr. Kevin Roepke welcomed all participants to the training program after which Dr. Onallo Akpa Chairman, SEC Advisory Council/DG Poultry Association of Nigeria (PAN) gave a welcome speech to all participants in attendance.

The Nigerian Soy Excellence Center (SEC Nigeria) was established with a vision to support agriculture as a foundation for a healthy and growing Nigeria with soya as a solution for Nigeria's protein needs. The concept is to help growing markets like Nigeria address protein challenges and create a "cascade of demand" for soy and soy-related products. The goal is to provide agricultural expertise and facilitate connections that drive market possibilities across the agri-food value chain.



Participants on Field Trip



MR FRANCIS TOROMADE, DG, Premier Agribusiness Academy



MR FRANCIS TOROMADE, DG, Premier Agribusiness Academy



Mr Ayokunwa Okediji, AggroInfoTech Consulting Team Lead



The first and second lectures, Fundamentals of Poultry Production and Management, and Record Keeping Economics and Marketing were delivered by Mr. Anula Aondover SNR James, a Registered Animal Scientist and a certified Kansas State University Trainer on the poultry value chain.

The third lecture, Hatchery and Brooding Management was delivered by Dr. Wilmer Pacheco, a Professor at the Auburn University, United States with over 3 decades of experience in the poultry value chain.

The AgroInfoTech Consulting team wrapped off the first day activities by onboarding all participants to the Learning Management System where daily quiz, course evaluation and final assessment will be taken. Participants were also provided technical support in using this platform to review

started on the 18th to 22nd April, 2021 at the International Conference Center, IITA Ibadan with an Opening Ceremony where the Director General of Premier Agribusiness Academy and Project Director for The Soy Excellence Center, Mr. Francis Toromade introduced the Regional Representative of

The Counselor for Agricultural Affairs Nigeria, Benin and Cameroon Mr. Gerald H. Smith gave the Keynote address after a goodwill message from Kansas State University was also delivered by Dr. Carlos Campadal.

courses already taken and study in preparation for upcoming classes.

Day 2 of the Poultry Management Training 20th April, 2021 started with a review of day 1 lectures moderated by Dr. Ogunbayo Festus

Oluwale and the Project Director for the Soy Excellence Center, Mr. Francis Toromade who engaged participants on previous lectures; Fundamentals of Poultry Production and Management, Poultry Value Chain Overview and Hatchery and Brooding Management. Shortly after this there was a review on Quiz for Day 1 lectures by the AgroInfoTech Consulting team where participants' performance was discussed and technical issues faced by participants were addressed.

The first lecture, Biosecurity in Poultry was delivered by Dr. Ogunbayo Festus Oluwale, a Vet doctor, Consultant and a certified Kansas State University Trainer on the poultry value chain.

taking Day 2 Quiz and course evaluation.

Wednesday the 21st of April, 2021 marked the final day of the Poultry Management Training. The Project Director for the Soy Excellence Center, Mr. Francis Toromade engaged participants briefly on tips to guide their path in the poultry value chain. The participants were taken on a tour of the International Institute of Tropical Agriculture (IITA) Campus. Participants toured round the Greenhouse (Controlled plant growing environment), Rice Research field, Maize Research field and ended the tour at the John Craig Dam.

On arrival, the first and second lecture, Layer

on Thursday, 22nd April, 2021.

The Nigeria Soy Excellence Center has an Advisory Council that oversees the operations of the project in Nigeria. The Advisory Council membership consists of the stakeholders across the Nigerian agricultural value-chain. The council members includes representatives from the Poultry Association of Nigeria (PAN), Catfish and Allied Fish Farmers Association of Nigeria (CAFFAN), Nutrition Society of Nigeria (NSN), FARMERS, Federal Ministry of Agriculture and Rural Development (FMARD), Agricultural Research Council of Nigeria (ARCN), The Federal Ministry of Trade and Investment (FMITI), Nigerian Institute of Animal Science



The second lecture, Broiler Production and Management was delivered by Dr. Wilmer Pacheco, a Professor at the Auburn University, United States and also a poultry value chain professional.

The third lecture Heat Stress Mitigation in Poultry was delivered by Dr. Ogunbayo Festus Oluwale

Activities for the second day came to an end with the AgroInfoTech Consulting team attending to technical issues faced by participants on the previous day. Participants were also guided through the process of

Production and Management and Poultry Nutrition were delivered by Dr. Ogunbayo Olusegun Adediran, a lecturer and a certified Kansas State University Trainer on the poultry value chain.

Dr. Wilmer Pacheco, a Professor at Auburn University, United States delivered the 3rd lecture, Poultry Value Chain Overview

Activities for the third and final day of the training programme came to an end with a review on Day 2 quiz by the AgroInfoTech Consulting team who also discussed Day 3 quiz and the final assessment of participants

(NIAS), Nigeria Soybean Association (NSA), the Industrial Training Fund (ITF) and The Federal Ministry of Health (FMOH).

Premier Agribusiness Academy is a leading centre of learning, developing and transferring well researched and innovative competencies required for sustainable investment in all allied industries of the agri-sector. The Academy is the Center Lead of the Nigeria Soy Excellence Center (USSOY Program).

DID YOU KNOW? It is better to administer antibiotics in drinking water rather than feed if group treatment cannot be avoided, as distribution of pharmaceuticals via water is more precise.

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WATER SAMPLING GUIDELINES IN POULTRY FARMING



- Samples should be rotated between taps and storage tanks/outlets at production house/site.
- Select a tap that is fed from the service mains and not from a cistern or holding tank.
- When a sample of mains water is to be taken from a tap, any external fittings, such as an anti-splash nozzle or rubber tube should be removed.
- The outside and inside of the tap should be carefully cleaned with particular attention to removal of collections of grease inside the nozzle. The tap should then be turned on full and the water allowed to run to waste for two to three minutes in order to flush the interior of the nozzle and to discharge stagnant

water in the service pipe.

- After water run off turn off the tap and dry the outer surface with a clean cloth.
- Sterilise the tap either by a blowlamp, or by soaking a piece of cotton wool in methylated spirit, gniting and holding with a pair of tongs close to the nozzle.
- The bottles should not be opened until required for filling with the water.
- Bottles should not be previously rinsed out before taking the sample.
- In collecting the sample, the bottle should be held near its base with one hand and with the other the cap should be loosened. On no account should the stopper be laid down or allowed to touch anything. Remove cap without touching the rim or its internal surfaces.

- Fill bottles completely and recap.
- Label the bottle with the name and address of the owner, the house identification code, source of supply, date and name of sampler. Specify test requirements.
- Place the bottle in suitably secure packaging supplied by laboratory and seal using tamper-evident seal. Seal should be initialled and sealed.
- Transport to laboratory, holding the temperature below 4°C during a maximum transport time of 6 hours.
- If results are required for legal purposes maintain chain of custody.
- Purpose: To monitor E. coli and Enterococci levels in drinking water/ water used on the farm. Sample Type: Sterile water sample (100 ml)

FAD

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GUIDELINES FOR MEDICINE STORAGE IN FARMS

Note: This is a recommendation for the safe storage of animal remedies. It is not intended as a definitive guide to the safe handling and storage of animal remedies and does not replace any applicable statutory requirement.

- The medicine store should be of a sufficient size and strength
- To hold all animal remedies, whether unopened or partially used that may be in stock at any one time.
- Only animal remedies recommended to be stored at room temperature should be kept in the medicine store.
- The medicine store should be located indoors and should be out of reach of children.
- The medicine store should be kept locked at all times. The key should be kept in a safe location.
- This location should be informed to all relief farm workers.
- The medicine store should contain a clear warning label.
- The medicine store should not be located in direct sunlight or adjacent to any source of heat or cold.
- All spillages should be removed immediately from the medicine store and disposed of in accordance with manufacturers recommendations.

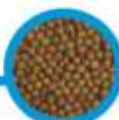
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DID YOU KNOW? Data records help to prevent unnecessary production losses are avoided while antibiotic use is kept to a minimum.

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12 WAYS TO PREVENT THE SPREAD OF DISEASE ORGANISMS WITHIN YOUR FISH FARM



1. Control fish-eating predators, particularly birds and mammals
2. Disinfect ponds regularly to kill both the disease organisms and their intermediate hosts
3. Keep different age groups of fish separate
4. Disinfect breeding ponds well and, if possible, remove broodstock from them as soon as spawning has taken place.
5. Use diversion ponds with parallel flow if possible
6. If your ponds are arranged in series, it is best to have the water flow from the ponds with the less infected and more sensitive, youngest fish into the ponds with the oldest fish (more infected and less sensitive)
7. Disinfect juveniles before stocking them in clean fattening ponds
8. Treat broodstock before using them for propagation in breeding ponds
9. If a disease breaks out on your farm, remove dead or dying fish from the ponds as quickly as possible, at least daily, and do not disturb and stress remaining fish excessively
10. Bury diseased fish with quicklime away from the ponds; carefully treat infected ponds and disinfect all equipment that has come in contact with them
11. In a hatchery have separate equipment for handling small and large fish, if possible keeping one set of hand nets, buckets, etc. for each tank or pond
12. Use disinfectant bins for routine disinfection of equipment, and clearly mark the equipment accordingly.

FAD



PIG FARMING DIGEST

To minimize and contain antibiotic resistance and to ensure that antibiotics will remain effective in the future, strategies for prudent and medically effective use of antibiotics must be implemented on every pig farm. The veterinarian and the farmer should jointly develop and revise a herd health plan.

The aim of such a plan is to ascertain proper disease prevention, control, diagnosis and treatment, to identify shortcomings in housing or herd management and to take appropriate action. A close collaboration between a professional animal health advisor and the farmer is likely to improve production profitability.

At the farm, it is important to have properly trained staff and conduct daily health checks to detect sick pigs as early as possible. If a sick pig is identified, measures must be taken immediately. Sick pigs should be isolated, to avoid spread of infection to other pigs. If possible, the veterinarian should diagnose and treat the sick animal and make a plan for subsequent cases.

HOW TO MANAGE BACTERIAL INFECTIONS ON A PIG FARM

Correct use of antibiotics plays an important role in animal production, animal welfare and the containment of antibiotic resistance. Only correct treatments will lead to therapeutic success, ensure the well-being of the herd and help to minimize resistance.

In particular, the consultation of the veterinarian is necessary in the following situations:

- * Increased numbers of dead piglets;
- * Deaths of adult pigs for unknown reasons;
- * Increased numbers of physically retarded pigs;
- * Several cases of febrile illnesses with body

- temperatures > 40.5 °C;
- * Increased numbers of stillbirths or abortions.

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ALLER CLARIA FLOAT	3mm	45%
ALLER CLARIA FLOAT	4.5mm	42%
ALLER CLARIA FLOAT	6mm	40%
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CONT. FROM COVER PG.

INVESTIGATE THEM

Find out why they are feeling and acting lazy. You never know. They may be passing through a tough time in their private lives. Investigate them thoroughly to find out the real problem and seek for ways to bring them back into better productive frame of mind.

WARN THEM

Well, this is business! If the lazy workers still persist in their lethargic state, you may need to warn them rigorously to buckle up! Let them know that there is no way you are going to tolerate a continuous lazy disposition in your farm business.

FIRE THEM

If the lazy workers refuse to change, you will have to brace yourself and fire them. Yes, fire them before they fire you out of farming business. The good thing is that it is far better to help someone at a distance than to accommodate them around you to your own detriment!

FAD

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Farm Marketing Masterclass

With DR. JOSEPH DEJI FOLUTILE



I vividly remember my days in Pfizer Animal Health as a sales representative when we usually attend our quarterly PLAN OF ACTION (POA) meetings. The theme of these POA sales marketing meetings is simply NOW IS THE FUTURE.

Come to think of it. Really, marketing always work with the mentality that NOW IS THE FUTURE. Marketing means that you don't wait for the future to arrive. YOU SEIZE THE FUTURE NOW IN YOUR BUSINESS!

Dear Farmers, seize the future now in your business! Don't wait for the future to arrive! Don't wait for harvest time before you start sales and marketing drives. Don't wait for eggs to arrive before you start the sales and marketing drives for them. Don't wait for broilers to mature before you start selling and marketing them!

In marketing, waiting means wasting!

Ask the farmers who are losing millions every year because they cannot sell their farm products profitably. WAITING MEANS WASTING.

Start your marketing now. Do marketing activities every day of the week just as you are doing production activities every day of the week. This is the only way to

**MARKETING
MEANS DIGGING YOUR
WELL BEFORE YOU
ARE THIRSTY**

win the war in any business including farming.

This is the way I am doing my own kind of farming business. I do sales and marketing thinking and activities every day of the week!

If you really want to enjoy farming business and make the best of the opportunities in it, you will need to tightly embrace the mentality that now is the future. You will need to always dig your well before you are thirsty. You will need to bleed when there is no war so that you will not bleed when there is war!

In short, marketing is digging your well before you are thirsty. Get your customers now. Search for prospects every day. Don't just concentrate exclusively on production at the expense of marketing.

This is my recommended formula for every farmer that is interested in making good money in farming business: devote sixty percent of your activities to marketing. Devote thirty percent of your activities to production and ten percent to management. (60-30-10)

Please don't joke with this formula. It is very effective in helping you make a success of any business including farming. Separate yourself from ignorant farmers who still stick stubbornly to focus on production at the expense of marketing.

Never forget that in marketing, waiting means wasting!

Note: For One on one consultation with me on marketing and revenue systems and sales management, please text (YES ONE ON ONE) to 08035219966

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GUIDELINE FOR SAFE HANDLING AND STORAGE OF CHEMICALS IN FARMS

- * Purchase only approved chemicals.
- * Store in external designated storage facilities, which are labelled and locked, and well away from food. Chemicals may be stored in a washable cabinet or shelf but may also be placed on a clean concrete platform or non-corrosive frame at least 300mm from the floor.
- * Ensure that the chemical store is secure storage and dedicated to the storage of chemicals; is constructed to ensure that leakages or spillages are retained within the store (bunded); and where shelving is provided, the shelving is made from non-absorbent materials.
- * Put a clearly visible warning sign at the entrance to the store.
- * Ensure that facilities are available that include at least:
 - i. A list of key emergency contact numbers displayed near the entrance of the store (e.g. doctor, fire service)
 - ii. Facilities for soaking up small spillages or leakages e.g. bucket of sand or peat; recommended protective clothing and equipment (cleaned and properly maintained);
 - iii. Calibrated weighing scales and
- measures for liquids/PPPs.
- iv. Ensure that powdered products are either separated from or stored above liquids.
- * Only store products in their original container
- * Do not transfer chemicals to other storage containers, especially soft drinks bottles or food containers.
- * Maintain only minimum stocks of chemicals (to avoid out of date chemicals).
- * Read the label before opening the chemical and observe all safety precautions. Use chemicals in accordance with manufacturers' recommendations.
- * Wear the correct personal protection equipment for the chemical and operation involved.
- * Have a supply of clean water for washing off splashes.
- * Wash hands and exposed skin before eating or drinking and shower down after the job is complete.
- * Thoroughly rinse all equipment used, and store safely.
- * Unused chemicals should be disposed of in a safe manner and

so as not to harm the environment.

Chemicals should only be used in a manner that protects hedgerows and waterways and prevents drift and run-off.

* Fertilisers and pesticides should be applied in a manner that:

- i. Avoids non-target areas and crops/pasture by applying at low wind speed conditions;
- ii. avoids water-logged, steep, cracked, compacted, or frozen ground;
- iii. Takes into account the weather forecast before application;
- iv. Minimises the amount applied by selecting optimum nozzle characteristics.

Chemicals: intended use

Chemicals are designed to have a significant effect. As such, they can be dangerous to use, and can seriously damage the environment if mishandled.

MANURE TREATMENT GUIDELINES IN FARMS

Where a serious disease has occurred in a flock, the manure should be treated with special caution. The following options should be considered in conjunction with the competent authority and veterinarians:

Composting of solid manures is a particularly effective method of controlling microbial pathogens, but for best results the process needs to be

actively managed. The manure should be treated as a batch and turned regularly (at least twice within the first 7 days) either with a front-end loader or preferably with a purpose-built compost turner. This should generate high temperatures over a period of time (e.g.

above 55°C for 3 days) which are effective in killing pathogens and this temperature should be monitored.

Allow the compost to mature as part of the treatment process. The whole process should last at least 3 months.

Lime treatment of liquid manure (addition of quick lime or slaked lime to raise the pH to 12 for at least 2 hours) is an effective method of inactivating bacterial pathogens. Allow the slurry to mature as part of the batch treatment process for at least 3 months prior to land spreading.

Batch storing solid manures and slurries should be for at least 6 months (i.e. no additions of fresh manure are made to the store during this period) in order to be effective in killing pathogens.

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